



July 3, 2017

Hon. Stacy L. Ruble, Secretary  
Postal Regulatory Commission  
901 New York Avenue NW, Suite 200  
Washington, D.C. 20268-0001

Dear Mr. Ruble:

In connection with the Commission's rules pertaining to periodic reports, 39 C.F.R. § 3050.25, I am submitting today copies of revised Billing Determinants for the USPS Marketing Mail class for Quarters 1 and 2 of Fiscal Year (FY) 2017.

The revisions primarily adjust the way volumes associated with Move Update are calculated. The revised billing determinants relating to Move Update calculate volumes based on reported revenues at the mailing level. Previously, the Move Update billing determinants had used *total* reported revenues to calculate the volumes. As a result, rounding differences caused minor inconsistencies between the original volumes and the revised volumes for the "Move Update Adjustment" reported in three Tabs within each file. Those minor changes to the Move Update Adjustment triggered changes to a small number of other cells within those same three Tabs. In addition, the Revised Quarter 1 Billing Determinants for USPS Marketing Mail include a value, in Tab "Summary 2P. C6-2," Cell H53, that was inadvertently omitted from the version of the file that was submitted on March 30, 2017. The adjusted cells are highlighted in yellow in both files.

I have uploaded electronic copies of these two files to the Public Periodic Reports folder on the United States Postal Service Secure Large File Transfer Web Application portal (USPS SLFT). These files replace the USPS Marketing Mail subparts of the Quarters 1 and 2, FY 2017 Market Dominant Products Billing Determinants transmitted to you on March 30 (Quarter 1) and June 6 (Quarter 2), 2017. Corresponding adjustments to the Revenue, Pieces, and Weight (RPW) figures for Quarters 1 and 2 will be made when the annual RPW report is filed.

If you have any questions regarding this submission or the discussion above, please do not hesitate to contact me.

Best regards,

/s/

Maria W. Votsch  
Attorney, Pricing and Product Support

cc: Ms. Taylor